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City of Long Beach

LOBBYIST SEMI-ANNUAL REPORT

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INSTRUCTIONS

1. **Fill out form**
2. **Sign and date**
3. **File with:**

Long Beach City Clerk's Office
333 W. Ocean Blvd.
Long Beach, CA 90802
Tel. (562) 570-6101

○ This is the **semi-annual** report for: Englander Knabe and Allen
(Lobbyist Name)

✓ Filer Identification Number: 10-008
(Filer ID number)

✓ Report Due on: ◉ **July 15** ○ **January 15**

○ This is an **amendment** of the report filed on: _____

Section 1- Information About All Filers

(ALL LOBBYISTS MUST COMPLETE SECTION ONE)

PART A. Type of Lobbyist:

✓ **Contract lobbyist:** A person who engages in lobbying on behalf of one or more clients (acting individually or through agents, associates, employees or contractors) and who has received or has entered into an agreement for compensation of $3,200 or more ("threshold compensation") for engaging in lobbying during any consecutive three-month period. **(Complete Sections 1 and 2.)**

Business or organization lobbyist: Any business or organization, whose owner(s), officers(s) or employee(s) carry out lobbying on its behalf, in an aggregate amount of fifty (50) hours or more within any three month period, whether or not such officers or employees are specifically compensated to engage in lobbying; provided that the activities of officers shall be considered lobbying only if those officers receive compensation by the business or organization beyond reimbursement for their reasonable, travel, meals or incidental expenses. **(Complete Sections 1 and 3.)**

Expenditure lobbyist: A person who makes payments or incurs expenditures of five thousand dollars ($5,000) or more during any calendar year in connection with carrying out public relations, advertising or similar activities with the intent of soliciting or urging, directly or indirectly, other persons to communicate directly with any City Official in order to attempt to influence legislative or administrative action. The five thousand dollar ($5,000) threshold shall not include: (a) compensation paid to contract lobbyists or employees of lobbying; or (b) dues payments, donations, or other economic consideration paid to an organization, regardless of whether the dues payments, donations or other economic consideration are used in whole or in part to lobby. **(Complete Sections 1 and 4.)**

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PART B. Registration Update & Fees Due:

✓ *Always review current Fee Schedule at: http://www.longbeach.gov/finance/fees_and_charges/*

Each registrant shall also pay $25.80 **per client** for whom lobbying is undertaken for compensation in excess of $500.00.

List new clients (clients that have not been previously reported):

Add:

Avaya

IMPEX Technologies, Inc.

BYD

PGACA

CenterCal Properties

SAS Institute Inc.

IMC Companies, LLC

Delete: National Strategies on behalf of TASER International, Inc. (2/29/2016)

Number of new clients registered: 7

Client Registration **total fees**: $ 180.60

Make checks payable to: *City of Long Beach.*

PART C. Verification of Person Responsible for Report Preparation:

Print Name: Donna Heinz

Title: VP of Administration

Address, City, State, Zip: 801 S. Figueroa Street, Suite 1050, Los Angeles, CA 90017

Daytime Telephone Number: (213) 741-1500 x212 eMail: donna@ekapr.com

I have used all reasonable diligence in preparing this report. I have reviewed all the sections and to the best of my knowledge the information contained herein is true and complete.

I certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Date: 7/10/16 Signature: Donna H Filer ID No.: 10-008

Section 2 - Client Information –

• *List all clients (old and new) for whom lobbying activity occurred during this reporting period.*

Client Name	Client Address	Telephone Number	Nature of Business	City Official or Employee Contacted	Item(s) of legislative or administrative action the lobbyist is seeking to influence on behalf of the client:	Name(s) of each person employed or retained by the lobbyist that lobbied on behalf of client:
2nd & PCH / Taki-Sun	640 E. Pacific Coast Highway Long Beach, CA 90403	(213) 741-1500	Real Estate Development	Mayor - Robert Garcia; All Council; Lena Gonzalez, Suja Lowenthal, Suzie Price, Daryl Supernaw, Stacy Mungo, Dee Andrews, Robert Uranga, Al Austin, Rex Richardson	EIR and related documents for proposed PCH Project	Alex Cherin
ALDI	1770 Iowa Avenue, Suite 240 Riverside, CA 92507		Grocery chain	No activity 2nd half of year	Introductory meetings	Juan Garza
AVAYA	18201 Von Karman Ave. Suite 630 Irvine, CA 92612		Communications and technology projects	City Manager – Patrick West and Director of IT, Bryan Sastokas	Introductory meetings	Marcus Allen / Celine Cordero
BNSF - Burlington Northern Santa Fe	3770 E. 26th Street Los Angeles, CA 90023		Railroad Company	Mayor - Robert Garcia; All Council; Lena Gonzalez, Suja Lowenthal, Suzie Price, Daryl Supernaw, Stacy Mungo, Dee Andrews, Robert Uranga, Al Austin, Rex Richardson; Derek Burnham; Harbor Commission: Lori Ann Guzmán and Tracy Egoscue	SCIG Project	Alex Cherin
BYD	1800 S. Figueroa Street Los Angeles, CA 90015	(213) 748-3980	IT Technology	Mayor - Robert Garcia	Electric Trucks	Alex Cherin

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California Trucking Association	4148 E. Commerce Way Sacramento, CA 95834	(916) 373-3500	Trucking industry advocacy group	Mayor - Robert Garcia; Councilmembers - Suja Lowenthal, Suzie Price, Stacy Mungo, Al Austin and Rex Richardson	Best Practices in trucking industry; clean trucks program	Alex Cherin
Caltrop	9337 Milliken Avenue Rancho Cucamonga, CA 91730	(909) 256-8183	Construction Management	Mayor - Robert Garcia; Councilmember - Lena Gonzalez; POLB Staff: Gary Cardamone, Doug Thiessen, Harbor Commissioners - Lori Ann Guzmán, Lou Anne Bynum, Tracy Egoscue, Doug Drummond and Richard Dines	Potential construction projects within City	Alex Cherin
CenterCal Properties, LLC	1600 East Franklin Avenue El Segundo, CA 90245	(310) 563.6900	Retail Development Company	Mayor - Robert Garcia; All Council; Lena Gonzalez, Suja Lowenthal, Suzie Price, Daryl Supernaw, Stacy Mungo, Dee Andrews, Robert Uranga, Al Austin, Rex Richardson	New Commercial Developments	Alex Cherin
Clear Channel	19320 Harborgate Way Torrance, CA 90501	(310) 755-7200	Billboards	Development Services: Amy Bodek - All Council; Lena Gonzalez, Suja Lowenthal, Suzie Price, Daryl Supernaw, Stacy Mungo, Dee Andrews, Robert Uranga, Al Austin, Rex Richardson; City Planning: Scott Kinsey	Billboards	Matt Knabe / Juan Garza

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Coca Cola	1334 S. Central Ave. Los Angeles, CA 90021	(213) 744-8914	Beverage Company	Mayor's Chief of Staff - Mark Taylor	Introductory Meetings	Matt Knabe / Juan Garza
Coca Cola	1334 S. Central Ave. Los Angeles, CA 90021	(213) 744-8914	Beverage Company	Daniel Brezenoff	Event Support	Juan Garza
Enterprise	17210 S. Main Street Gardena, CA 90248	(310) 851-3400	Fleet Management	Planning Manager, Linda Tatum	Fleet Management Contract; Property Due Diligence Meeting	Matt Knabe / Marcus Allen / Juan Garza
Fortistar Methane 3 Holdings LLC	One North Lexington Avenue, 6th Floor White Plains, NY 10601	(914) 421-4900	Clean Energy Firm	Mayor Robert Garcia	New energy program for Long Beach	Alex Cherin
Global Paratransit, Inc.	400 West Compton Blvd. Garden, CA 90248		Access Services, Disability transportation	Councilmembers Suzie Price, Stacey Mungo, Roberto Uranga, Al Austin, and Rex Richardson	Introductory meetings.	Juan Garza
IMC Companies, LLC	3150 Lenox Park Blvd. Suite 309 Memphis, TN 38115	(901) 312-2244	National Transportation Services Company	Mayor Robert Garcia; All Harbor Commissioners: Lori Ann Guzmán, Lou Anne Bynum, Tracy Egoscue, Doug Drummond and Richard Dines	New trucking company, intro meetings.	Alex Cherin
IMPEX Technologies, Inc.	880 Apollo Street, Suite 315 El Segundo, CA 90245	(310) 320-0280	Technology; Hardware and Software	Director of IT, Bryan Sastokas	New data storage facility	Alex Cherin
Itron, Inc.	2111 North Molter Road Liberty Lake, WA 99019		Technology and Water	No activity 2nd half	water conservation solutions	Marcus Allen
JetBlue Airways Corporation	1212 NY Ave., NW, Suite 1212 Washington, DC 20005		Airlines	Mayor - Robert Garcia; All Council; Lena Gonzalez, Suja Lowenthal, Suzie Price, Daryl Supernaw, Stacy Mungo, Dee Andrews, Robert Uranga, Al Austin, Rex Richardson	Airport issues and customs facility	Matt Knabe
JetBlue Airways Corporation	1212 NY Ave., NW, Suite 1212 Washington, DC 20005		Airlines	Councilmember Lena Gonzalez and Silissa Uriarte-Smith	Cesar Chavez Park project	Juan Garza
Lennar Multifamily	25 Enterprise, Suite 100 Aliso Viejo, CA 92656	(949) 383-8133	Developer	Mayor Robert Garcia;	Oceanaire Development Project	Alex Cherin

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Communities, LLC				Councilmember Suja Lowenthal; Development Services: Amy Bodek		
Long Beach Container Terminal	1171 Pier F Avenue Long Beach, CA 90802	(562) 435-8585	Container Terminal	Mayor - Robert Garcia; Councilmember Suzie Price, and Harbor Commissioners – Lori Ann Guzmán and Richard Dines	Middle harbor redevelopment project	Alex Cherin
Metro Ports	720 East E Street Wilmington, CA 90744	(310) 816-6500	Terminal Operator	Harbor Commissioners - Lori Ann Guzmán, Lou Anne Bynum, and Richard Dines	Business Development / Lease	Alex Cherin
Motorola Mobility Inc.	P.O. Box 215 Libertyville, IL 60048		Telecommunications	LBPD Chief - Robert Luna; LBFD Chief – Mike Duree; City Manager – Patrick West; Reggie Harrison	LARICS and MENCAD system	Matt Knabe / Celine Cordero
National Strategies on behalf of TASER International, Inc. **(DELETE EFFECTIVE 2/29/2016)**	1400 Eye Street, NW, Suite 900 Washington, DC 20005-3978	(202) 349-7003	Public Safety Technology	LBPD Chief Luna; All Council; Lena Gonzalez, Suja Lowenthal, Suzie Price, Daryl Supernaw, Stacy Mungo, Dee Andrews, Robert Uranga, Al Austin, Rex Richardson; City Manager Pat West	LBPD Body Camera	Matt Knabe
PGACA	801 S. Figueroa Street Suite 1050 Los Angeles, CA 90017	(954) 558-4975	Parking Advertising	City Manager – Patrick West and Director of Public Works – Craig Beck	Introductory Meetings, Parking Advertising Revenue	Matt Knabe / Marcus Allen
Pacific 9	2045 E. Carson Street, Suite B Carson, CA 90810	(310) 603-6011	Transportation	Mayor – Robert Garcia; Harbor Commissioners: Lori Ann Guzmán, Lou Anne Bynum, Tracy	Trucking issues/regulations	Alex Cherin

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				Drummond and Richard Dines - and Port Executive Director Jon Slangerup		
Preface Development, LLC	4100 MacArthur Boulevard, Suite 330 Newport Beach, CA 92660	(855) 773-3223	Developers	Councilmember – Stacy Mungo; Development Services: Amy Bodek	Residential development in City	Alex Cherin
Presence Technologies, LLC	9465 Wilshire Boulevard, #300 Beverly Hills, CA 90212	(312) 580-7510	IT consulting	Director of IT, Bryan Sastokas	IT consulting	Celine Cordero
SAS Institute Inc.	SAS Campus Drive Cary, NC 27519	(919) 677-8000	Software Developers	Director of IT, Bryan Sastokas and LBHDSusan Price	IT and Introduction	Celine Cordero
Southern California Cigar Alliance	c/o Big Daddy Cigars 5844 E. Naples Plaza Long Beach, CA 90899		Cigar Lounge ordinance	All Council; Lena Gonzalez, Suja Lowenthal, Suzie Price, Daryl Supernaw, Stacy Mungo, Dee Andrews, Robert Uranga, Al Austin, Rex Richardson; City Manager, Patrick West; Planning staff	Cigar Lounge ordinance; Business Due Diligence Meeting	Matt Knabe / Juan Garza
TRC Solutions, Inc.	21 Griffin Road North Windsor, CT 06095		Engineering	Environmental Services Manager Jim Kuhl and Environmental Services Superintendent Diko Melkonian	Business development for engineering work	Matt Knabe / Marcus Allen / Juan Garza
TTSI	18735 Ferris Place Rancho Dominguez, CA 90220	(310) 816-0270	Transportation Company	Mayor – Robert Garcia; Harbor Commission: Richard Dines; POLB Staff - Rick Cameron	Clean truckers program; PCA construction projects	Alex Cherin
Universal Technical	16220 N. Scottsdale Rd, Suite 100	(800) 859-7249	Technical School	Mayor – Robert Garcia;	Establishment of new technical training college.	Alex Cherin

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Institute, Inc.	Scottsdale, AZ 85254			Councilmember - Stacy Mungo		
Waste Management	1970 E. 213th Street Long Beach, CA 90810	(310) 522-6584	Recycling Contract	All Council; Lena Gonzalez, Suja Lowenthal, Suzie Price, Daryl Supernaw, Stacy Mungo, Dee Andrews, Robert Uranga, Al Austin, Rex Richardson; Mayor's Chief of Staff – Mark Taylor	Recycling Contract; Introductory Meeting	Matt Knabe / Juan Garza
William Blair & Company	222 W. Adams St. Chicago, IL 60606	(312) 236-1600	Financial consulting	Councilmember - Suja Lowenthal; City Manager, Patrick West; Mike Conway/ Financial Management Dept.	Parking & P3 Consulting	Matt Knabe / Alex Cherin
Xerox Corporation and Its Affiliates	1800 M Street, N.W. - N. Tower, 7th Floor Washington, DC 20036	(202) 776-1010	IT Consulting	City Management, Business Relations, CIO and Financial Management	Parking Citations, Debt Collections, Proposed IT Systems restructuring	Marcus Allen / Matt Knabe

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Section 3 – Business or Organization Lobbyist Client Information

Name of person conducting lobbying activities	Items of municipal, legislative or administrative action sought to influence	City Official or Employee Contacted

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Section 4- Expenditure Lobbyists

List items of municipal, legislative, or administrative action the lobbyist is seeking to influence:

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